Department of the Army
Small Business Program

"Our Army at War - Relevant & Ready"

Mentor Protégé Program

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Mentor Protégé Program

- DOD Mentor Protégé Program has been available since 1991
- DOD agencies each have their own policies and guidelines for participation
- Army Policies and Guidelines can be found at the Army OSADBU website
  at **www.sellingtoarmy.info**

Mentor Protégé Program

Who is Eligible?

Mentors

- Have at least one active approved subcontracting plan negotiated with DoD or another Federal Agency
- Be eligible for award of Federal contracts
- May be an 8(a) Graduate
- Committed to small business & protégé
- Can mentor more than 1 protégé under separate agreements

Mentor Protégé Program
Who is Eligible?

Protégés

- Certified Small Disadvantaged Business
- Qualified organizations employing the severely disabled
- Women-Owned Small Business
- Indian-Owned Small Business
- Native Hawaiian Organization-Owned Small Business
- Qualified HUBzone Small Business
- Service-Disabled Veteran-Owned Small Business
- Be eligible for award of Federal contracts

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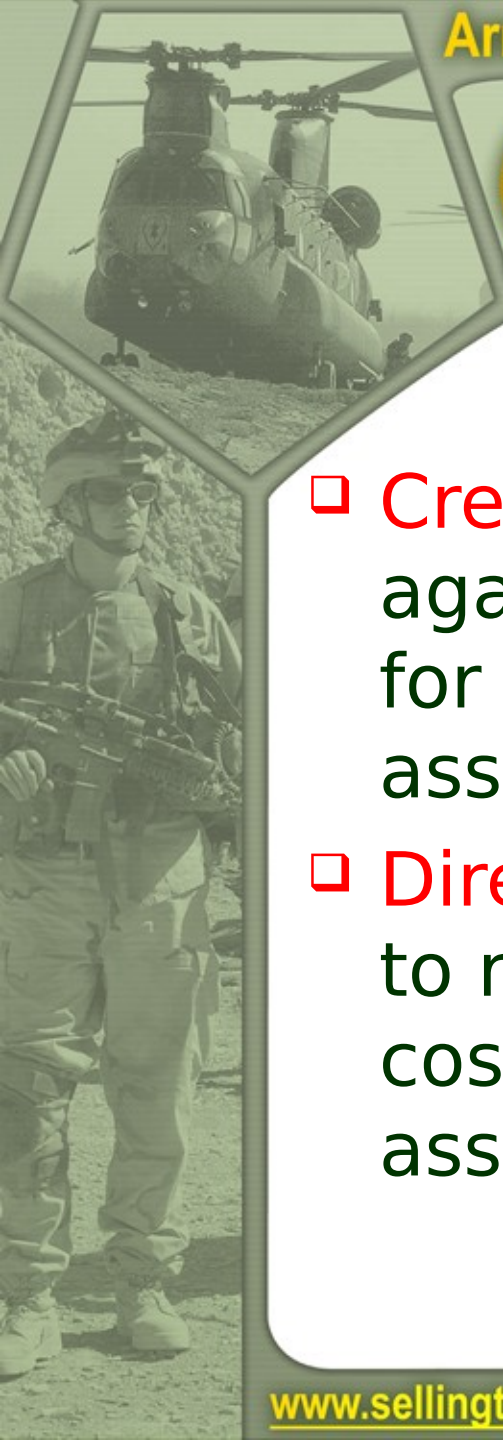
Types of Agreements



- Credit – Allows mentor to receive credit against their SDB subcontracting goals for costs incurred due to development assistance provided to the protégé.
- Direct Reimbursement – Allows mentor to receive monetary reimbursement of costs incurred due to development assistance provided to the protégé.

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Mentor Benefits

- Long-term relationship with business partner
- Qualified source at competitive prices
- Ability to award subcontracts directly
- Help achieve subcontracting goals
- Source of qualified employees from HBCU/MI

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Protégé Benefits

- Technology Transfer
- Technical Management Skills
- Long-term Relationship
- Enhanced Competitiveness
- Subcontracting Opportunities
- Source of Qualified Employees from HBCU/MI

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Protégé Benefits

U.S. Army Medical Command

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